

# SPORT BETTING PERMIT APPLICATION REQUIREMENTS

## Stage 1: Application Requirement

Applicants must submit a proposal to National Lottery Regulatory Commission ('The Commission') with the following information/ documents.

- A. Completed National Lottery Regulatory Commission application form
- B. An application letter stating intention of the applicant
- C. Non-refundable Application and Processing fee of N2,000,000 (Two Million Naira) payable to the Commission
- D. **General Business Information**
  - i. Incorporation documents: Certificate, MEMART and Application Form 1.1 (or Form CAC2 and CAC7)
  - ii. Applicant company must have a Minimum share capital of N30,000,000.00 (Thirty Million Naira)
  - iii. Evidence of filing annual returns to date with Corporate Affairs Commission
  - iv. Profile of the Company and each of its Directors
  - v. Address of administrative office and locations across Nigeria
  - vi. Evidence of Domain name registration with.(ng/.com)
  - vii. Proposed Brand: Evidence of registration with Ministry Of Trade and Investment, Trade name, logo and colours
  - viii. Name and profiles of all Directors and Key Personnel including Company Secretary, Compliance Officer, Accountant, ICT Manager, Operations Manager, Agency Manager(s) and Customer Care Manager
  - ix. Qualification and relevant gaming industry experience of Directors or Key Personnel
  - x. Evidence of tax payment by Directors and Key Management Staff for the preceding year
  - xi. Copy of Organogram and Proposed Organizational Structure
- E. **Operational Information**
  - i. Details of planned game events (live betting, sports book, virtual games and so on) and comprehensive modalities for each of the game events
  - ii. Proposed distribution channels: retail, web-based, SMS, Mobile app or other channels
  - iii. Operations, Marketing and Distribution Strategy showing expansion plans across Nigeria
  - iv. Betting modalities, Terms & Conditions of participation and game rules
  - v. A Sports betting industry analysis including SWOT analysis and competitive advantage of the proposed sports betting scheme.
- F. **Financial Information**
  - i. Proposed investment in the sport betting scheme
  - ii. Source of funding and financing plans: equity, foreign investment, loans and applicable terms of investment
  - iii. Evidence of financial capability to fund the operation of a sports betting scheme including Company's Bank Statement of the last 2 (Two) years

- iv. Five (5) Year financial projection for the betting scheme: profit and loss account showing investment, sales/income, winnings/ prize money, tax obligation, operating expenses, third party suppliers etc.
- v. Details of payment solution provider and proposed integration plan with such providers. Service agreement with provider.

#### G. Technical information

- i. Letter of introduction to the Commission (NLRC) from ALL technical solution providers (software providers, hosting company and any other technical support services) engaged by the applicant stating specifically the nature of services to be rendered supported with relevant documents (SLAs).
- ii. Letter of undertaking from ALL technical solution providers (software providers, Hosting company and any other technical support services) engaged by the applicant stating their commitment to fair and equitable service to their client and to promote the development of global gaming by implementing best practices in compliance and service delivery.
- iii. An evidence of standard certification for the proposed platform. Copy of the result of recent Laboratory test executed on the gaming platform or any written document either as approval or endorsement from a recognized regulatory authority verifying the integrity of the proposed platform.
- iv. A document detailing all components (Operating Systems, Gaming software, Databases) and hardware & specifications (Servers, UPS, switches, routers, firewalls etc) to be implemented during setting up of the platform.
- v. Schematic diagram providing concise illustration of the technical operational flow.
- vi. **Note:** At the end of this application process Applicants will be required to make a presentation to the Commission. Application review takes 10 working days.

#### Stage 2: Provisional Approval

The provisional approval is subject to demonstration of operational capacity and fulfillment of the following conditions:

- i. Payment of Permit fees
- ii. Evidence of Trademark registration with Federal Ministry of Trade and Investment.
- iii. Inspection of your technical and operational facilities including administrative office and data centers.
- iv. Connection to NLRC monitoring and reporting platform
  - A real-time guest access to the regulator interface on the proposed platform where daily transaction statistics and activities can be obtained.
  - Access to a securely configured online FTP server where daily transaction data is logged and from where the Commission can access the daily transactions logs in a required format.
- v. Website advert materials in hard and soft copy including a picture frame of your trade name/logo (Size 16/12).
- vi. Companies with foreign ownership and Directors will be required to provide
  - Business quota of the applicant's company
  - Residence / work permit issued by Nigerian Immigration Service
  - Investment certificate from Nigerian Investment Promotions Commission (NIPC)
- vii. Execution of Terms & Conditions of operation of Sports Betting.
- viii. Copies of duly executed service level agreement with third party providers
- ix. Signed undertaking from all technical providers

A substantive permit will be issued at the expiration of the provisional approval period. Non-fulfillment of the above conditions within the stipulated 90 days will void your application for sports betting Permit.

### **Stage 3: Post-licensing**

- i. Provide evidence of registration with Special Control Unit on Money Laundering not later than 3months post-licensing.
- ii. Provide bank guaranty of at least ₦25,000,000 (twenty-five) million naira not less than 1 year within 3months of permit issuance.
- iii. Permit holders are required to pay 3% Gross on monthly sales turnover (1% to the National Lottery Regulatory Commission and 2% to the Trust Fund) not later than the 10<sup>th</sup> day of the succeeding month.
- iv. Operators must submit Monthly report in the approved format on or before the 10<sup>th</sup> day of the succeeding month.
- v. NLRC will conduct a system audit on a quarterly basis.
- vi. The Commission will conduct a quarterly stakeholders interactive meeting.

